



Position Announcement Development Director

Bradley Angle is seeking our next brilliant Development Director to lead our Development team! We are currently seeking a genuine and energetic individual who has built up a positive reputation earned from years of successful fundraising. **Are you a fearless fundraiser?** Do you enjoy connecting with people from a variety of backgrounds to help make a difference in your community? Are you passionate about breaking the cycle of domestic violence? Are you committed to social change?

Consider applying to be Bradley Angle's next Development Director if you are someone who wishes to directly engage with our mission and our journey to lead our field in quality service delivery. Creative, Driven, Team Players are welcome here.

Based in Portland, Oregon, Bradley Angle is a social service nonprofit organization working with survivors of domestic violence and their children for the past 44 years. With an annual organization budget of \$2.5M, we offer an array of holistic programs and services focused on economic empowerment, housing assistance, LGBTQ survivors, assistance for survivors living with HIV, Healing Roots (a culturally-specific program for Black and African Immigrant survivors), group support, emergency shelter, and youth and family support services.

Bradley Angle seeks a very talented, mission-driven individual who thinks strategically, has a passion for fundraising, and is committed to equity and ending domestic violence. The Development Director will work to:

- Develop, implement, and nurture a comprehensive fund development department including marketing and communications;
- Increase its donor base, deepen partnerships, and elevate the organization's profile; and
- Collaborate with senior leadership and the Board of Directors to carry out the organization's fundraising goals in alignment with the mission and exceed expectations.

The Development Director reports to the Executive Director and leads a team of three.

STATUS: Full time, exempt
SALARY: Starting \$70,000; retirement; generous paid time off, medical/dental insurance, Employee Assistance Program benefits, Simple IRA, and professional development.
SUPERVISOR: Executive Director

HOURS: 1.0 FTE, Monday-Friday; flexible schedule; includes occasional evenings and weekends.

Essential Duties

- **Develop and implement comprehensive fundraising and** stewardship plans that:
 - Nurture donor and community relationships through cultivation and communication.
 - **Strengthen long-term relationships** with top prospects to **secure donations** and grow a **Major Gifts Program**.
 - **Implement communication strategies** to engage a variety of audiences.
 - Align with Bradley Angle's core values and mission, with a specific focus on **equity and inclusion**.
 - **Manage** an annual fundraising goal of over \$700,000 from a mix of grants, individual, and major donors and events.
- **Work collaboratively with the Executive Director and the Board** to help Board members function effectively in cultivating relationships and fundraising.
- **Plan and coordinate fundraising and cultivation events**, including **outreach** to target audiences and event program messages.
- **Coordinate the special appeal and annual report**.
- Work with the senior leadership team to identify opportunities for grant funding and **take ownership of coordinating a highly successful grant program**, which includes but is not limited to:
- **Manage development department staff and contractors** to ensure effective day-to-day operations that include:
 - Event and special appeal logistics.
 - Maintaining giving and donor prospect records in Salesforce.
 - Maintaining website and social media presence.
 - Regular, consistent, and effective marketing and communications.
 - Managing the grant pipeline and reaching grant funding goals.
 - Ensuring the effective and profitable delivery of enterprise ventures.

Knowledge, Skills, and Abilities:

- 3 - 5 years of progressively responsible nonprofit fund development experience that includes:
 - Developing and implementing short and long-term fundraising and communication strategies.
 - Demonstrated record of developing new donor solicitation and stewardship programs.
 - Planning and managing fundraising events.
 - Supervising staff, contractors and volunteers to tackle grant cycles & tracking, plus event organization.

- Adept at utilizing donor software and MS Office.
- Ability to work collaboratively with a variety of teams while boosting and leveraging Branding/PR advancements in our communities.
- Able to communicate well, orally and in writing, with a variety of stakeholders, including donors, staff members, volunteers, contractors, elected officials, and community partners.
- Strong work ethic, flexible, and self-directed.
- Self-aware, with an understanding of the dynamics of privilege and a desire to address inequities.
- Commitment to social change—including working to end domestic and sexual violence and all forms of oppression: racism, homophobia, sexism, classism, etc.
- Understand the intersectionality between domestic and sexual violence, racism, poverty, trauma and other forms of oppression.
- Ability to work cross-culturally. Experience embedding equity and inclusion within programs, practices, and policies.
- Demonstrated record of developing new donor solicitation and stewardship programs.

Application Process:

We welcome and celebrate diversity. We are strongly committed to the promotion of race, gender, ability, and class equity throughout the organization. All inquiries will be handled with confidentiality.

With the subject line of “Director of Development” submit your resume, cover letter, and three professional references to: jobs@bradleyangle.org. Open until filled.

Bradley Angle is an EEO/Affirmative Action Employer and does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, disability or any other legally protected status.